1QFY22 Result Review: BUY Stance Maintained



Equity Research | Cement | Thursday, 28 October, 2021

CHCC has announced its 1QFY22 result where it posted profit after tax of Rs1.19bn (EPS: Rs6.14) as compared to a profit after tax of Rs309mn (EPS: Rs1.59) in the same period last year, up by 286% YoY.

The company had posted a revenue of Rs7.16bn against Rs5.22bn in SPLY, recording a growth of 37% YoY.

The gross margin has been improved to 29% as compared to 21.3% in SPLY due to an increase in retention prices. SG&A expenses have increased by 28.7% YoY to Rs197mn as compared to Rs153mn during SPLY.

Lastly, an increase in the other income by 1855.6% YoY and a decrease in finance cost by 42.7% YoY reinforced the bottom-line.

Going forward, we expect the coal prices to ease down amid worldwide efforts to ensure supply which would reduce the cost pressure. CHCC is currently trading at a FY22E P/E of 8.36. The scrip is also trading at a FY22E P/B of 2.39x which offers a discount of 20% relative to its historical 5-year average of 3.0. We have a **BUY** stance on the script with a DCF based Jun-22 TP of Rs190 which provides an upside potential of 31%.

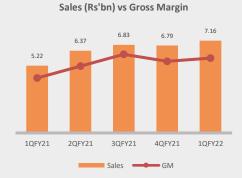
| Rupees' millions | 1QFY22 | 1QFY21 | YoY | FY21 | FY20 | Yo |
|----------------------------|--------|--------|-----------|---------|---------|---------|
| Net Sales | 7,161 | 5,217 | 37.3% 🔺 | 25,207 | 17,090 | 47.5% |
| Cost of Sales | -5,082 | -4,106 | 23.8% 🔺 | -18,479 | -16,704 | 10.6% |
| Gross Profit | 2,079 | 1,111 | 87.1% 🔺 | 6,728 | 386 | 1640.9% |
| | | | | | | |
| SG&A Expenses | -197 | -153 | 28.7% 🔺 | -720 | -634 | 13.7% |
| Other Expenses | -134 | -25 | 438.9% 🔺 | -251 | -19 | 1221.0% |
| Operating Profit | 1,749 | 934 | 87.3% 🔺 | 5,756 | -266 | 2061.7% |
| | | | | | | |
| Other Income | 156 | 8 | 1855.6% 🔺 | 105 | 71 | 48.7% |
| Finance Cost | -299 | -522 | 42.7% 🔻 | -1,524 | -2,527 | 39.7% |
| Profit Before Taxation | 1,607 | 420 | 282.7% 🔺 | 4,337 | -2,723 | 259.3% |
| Taxation | -414 | -111 | 273.9% 🔺 | -1,132 | 830 | 36.5% |
| Profit After Taxation | 1,193 | 309 | 285.8% 🔺 | 3,205 | -1,893 | 269.3% |
| Earnings Per Share | 6.14 | 1.59 | 285.8% 🔺 | 16.50 | -9.74 | 269.3% |
| Dividend | 0.00 | 0.00 | | 2.25 | 0.00 | |
| Bonus | 0% | 0% | | 0.00 | 10% | |
| | | | | | | |
| Gross Margin | 29.0% | 21.3% | 7.7% 🔺 | 26.7% | 2.3% | 24.4% |
| SG&A Expenses to Sales | -2.7% | -2.9% | 0.2% 🔻 | -2.9% | -3.7% | 0.9% |
| Other Income to Sales | 2.2% | 0.2% | 2.0% 🔺 | 0.4% | 0.4% | 0.0% |
| Ex. Gain / (Loss) to Sales | -2.7% | -2.9% | 0.2% 🔻 | -2.9% | -3.7% | 0.9% |
| Effective Taxation | -25.8% | -26.4% | 0.6% 🔻 | -26.1% | -30.5% | 4.4% |
| Net Margin | 16.7% | 5.9% | 10.7% 🔺 | 12.7% | -11.1% | 23.8% |

Source: ACPL Research, Company Financials

Key Statistics

| Symbol | СНСС |
|----------------------|--------|
| TP - Jun 22 | 190.00 |
| LDCP | 143.98 |
| Upside (%) | 31 |
| Free Float ('mn) | 107 |
| Market Cap. (Rs.'mn) | 31,282 |





PAT (Rs'mn) vs Net Margin



Sources: ACPL Research, Company Financials

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Financial Projections

| Rupees' millions | FY19A | FY20A | FY21A | FY22E | FY23E | FY24E | FY25E |
|--------------------------------|--------|---------|--------|--------|--------|--------|--------|
| Net sales | 15,863 | 17,090 | 24,269 | 36,442 | 38,897 | 41,507 | 44,281 |
| Cost of sale | 12,980 | 16,704 | 17,781 | 26,302 | 29,219 | 31,549 | 34,090 |
| Gross profit | 2,883 | 386 | 6,488 | 10,140 | 9,678 | 9,958 | 10,191 |
| | | | | | | | |
| Selling and promotion expenses | 396 | 362 | 514 | 772 | 824 | 879 | 938 |
| Administration expenses | 294 | 272 | 291 | 437 | 467 | 498 | 531 |
| Other operating expenses | 109 | 19 | 243 | 307 | 278 | 279 | 296 |
| Operating Profit | 2,083 | - 266 | 5,440 | 8,623 | 8,109 | 8,302 | 8,426 |
| | | | | | | | |
| Other operating income | 107 | 71 | 97 | 510 | 545 | 581 | 620 |
| Finance cost | 1,143 | 2,527 | 1,616 | 1,343 | 1,002 | 705 | 486 |
| Profit before taxation | 1,048 | - 2,723 | 3,922 | 7,791 | 7,652 | 8,178 | 8,559 |
| Taxation | - 715 | - 830 | 989 | 1,967 | 1,942 | 2,085 | 2,192 |
| Profit after taxation | 1,763 | - 1,893 | 2,932 | 5,823 | 5,710 | 6,093 | 6,367 |
| | | | | | | | |
| EPS | 9.07 | - 9.74 | 15.09 | 29.97 | 29.39 | 31.36 | 32.77 |

Source: ACPL Research, Company Financials

Horizontal Analysis

| | FY19A | FY20A | FY21A | FY22E | FY23E | FY24E | FY25E |
|--------------------------------|----------|---------|---------|--------|--------|--------|--------|
| | | | | | | | |
| Net sales | 10.2% | 7.7% | 42.0% | 50.2% | 6.7% | 6.7% | 6.7% |
| Cost of sale | 15.4% | 28.7% | 6.5% | 47.9% | 11.1% | 8.0% | 8.1% |
| Gross profit | -8.2% | -86.6% | 1578.7% | 56.3% | -4.6% | 2.9% | 2.3% |
| | | | | | | | |
| Selling and promotion expenses | 17.6% | -8.7% | 42.0% | 50.2% | 6.7% | 6.7% | 6.7% |
| Administration expenses | 19.8% | -7.5% | 7.2% | 50.2% | 6.7% | 6.7% | 6.7% |
| Other operating expenses | -18.4% | -82.6% | 1175.7% | 26.7% | -9.5% | 0.3% | 6.1% |
| Operating Profit | -14.0% | -112.8% | 2142.9% | 58.5% | -6.0% | 2.4% | 1.5% |
| | | | | | | | |
| Other operating income | 31.7% | -34.0% | 37.6% | 425.6% | 6.7% | 6.7% | 6.7% |
| Finance cost | 220.4% | 121.2% | -36.1% | -16.9% | -25.4% | -29.6% | -31.0% |
| Profit before taxation | -51.2% | -359.9% | 244.0% | 98.7% | -1.8% | 6.9% | 4.7% |
| Taxation | -4789.1% | -16.0% | 219.2% | 98.9% | -1.3% | 7.4% | 5.1% |
| Profit after taxation | -17.3% | -207.4% | 254.9% | 98.6% | -1.9% | 6.7% | 4.5% |
| | | | | | | | |
| EPS | -17.3% | -207.4% | 254.9% | 98.6% | -1.9% | 6.7% | 4.5% |

Source: ACPL Research, Company Financials

Key Ratios

| Profitability Ratios | | FY19A | FY20A | FY21A | FY22E | FY23E | FY24E | FY25E |
|---|---|-----------------------|------------------------------|------------------------------|--------------|------------------------------|------------------------------|------------------------------|
| GP Margin | % | 18.18 | 2.26 | 26.73 | 27.82 | 24.88 | 23.99 | 23.01 |
| NP Margin | % | 11.11 | -11.08 | 12.08 | 15.98 | 14.68 | 14.68 | 14.38 |
| OP Margin | % | 13.13 | -1.56 | 22.42 | 23.66 | 20.85 | 20.00 | 19.03 |
| ROE | % | 14.99 | -18.83 | 22.58 | 31.28 | 23.62 | 20.52 | 18.15 |
| ROCE | % | 6.06 | -7.00 | 12.24 | 22.46 | 20.01 | 19.60 | 18.13 |
| ROA | % | 5.00 | -5.75 | 9.02 | 14.86 | 12.40 | 11.48 | 10.30 |
| Cost per ton | 'mn | 5.39 | 4.86 | 4.61 | 6.69 | 7.11 | 7.35 | 7.60 |
| EBITDA per ton | 'mn | 1.34 | 0.42 | 1.72 | 2.39 | 2.14 | 2.08 | 2.01 |
| Liquidity Ratios | | FY19A | FY20A | FY21A | FY22E | FY23E | FY24E | FY25E |
| Current | х | 1.31 | 1.14 | 0.70 | 1.36 | 2.14 | 2.80 | 4.19 |
| Acid-test | x | 0.62 | 0.70 | 0.41 | 0.56 | 1.26 | 1.89 | 3.10 |
| Cash to current liab. | x | 0.00 | 0.01 | -0.01 | -0.20 | 0.39 | 0.98 | 1.98 |
| | , A , A , A , A , A , A , A , A , A , A | 0.00 | 0.01 | 0.01 | 0.20 | 0.00 | 0.00 | 1.50 |
| Activity Ratios | | FY19A | FY20A | FY21A | FY22E | FY23E | FY24E | FY25E |
| Average Inventory | 'mn | 1,011 | 1,115 | 994 | 1,954 | 3,042 | 3,330 | 3,597 |
| Inventory Turnover | х | 13 | 15 | 18 | 13 | 10 | 9 | 9 |
| Inventory Days | | 28 | 24 | 20 | 27 | 38 | 39 | 39 |
| Receivables Days | | 7 | 6 | 6 | 7 | 7 | 7 | 7 |
| Payables Days | | 52 | 47 | 55 | 48 | 48 | 48 | 48 |
| Operating Cycle | | -17 | -16 | -28 | -14 | -3 | -2 | -2 |
| Utilization | % | 55 | 75 | 85 | 87 | 91 | 95 | 99 |
| Export Revenue | % | 14 | 14 | 13 | 13 | 13 | 13 | 12 |
| Local Revenue | % | 86 | 86 | 87 | 87 | 87 | 87 | 88 |
| Export Market Share | % | 14 | 24 | 26 | 27 | 27 | 27 | 28 |
| Local Market Share | % | 7 | 8 | 9 | 8 | 8 | 7 | 7 |
| Total Market Share | % | 5 | 7 | 7 | 7 | 6 | 6 | 6 |
| Investment Ratios | | FY19A | FY20A | FY21A | FY22E | FY23E | FY24E | FY25E |
| EPS | | 9.07 | -9.74 | 15.09 | 29.97 | 29.39 | 31.36 | 32.77 |
| DPS | | 1.00 | 0.00 | 1.00 | 0.75 | 3.00 | 5.00 | 8.00 |
| Div. Yield | % | 0.69 | 0.00 | 0.69 | 0.52 | 2.08 | 3.47 | 5.56 |
| Dividend Cover | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 9.07 | 0.00 | 15.09 | 39.96 | 9.80 | 6.27 | 4.10 |
| BVPS | | 60.51 | 51.74 | 66.84 | 95.81 | 124.45 | 152.81 | 180.58 |
| Payout | % | 11.02 | 0.00 | 6.63 | 2.50 | 10.21 | 15.94 | 24.41 |
| Retention | % | 88.98 | 100.00 | 93.37 | 97.50 | 89.79 | 84.06 | 75.59 |
| No. of Shares | 'mn | 194.29 | 194.29 | 194.29 | 194.29 | 194.29 | 194.29 | 194.29 |
| P/E | | 15.87 | 0.00 | 9.54 | 4.80 | 4.90 | 4.59 | 4.39 |
| Sales per share | | 81.64 | 87.96 | 124.91 | 187.56 | 200.20 | 213.63 | 227.91 |
| P/BV | | 2.38 | 2.78 | 2.15 | 1.50 | 1.16 | 0.94 | 0.80 |
| Price to Sales | | 1.76 | 1.64 | 1.15 | 0.77 | 0.72 | 0.67 | 0.63 |
| | | | | | | | | |
| Gearing Ratios | | EV10A | EV20V | EV21A | FV22F | EV33E | EV2/JE | EV2EE |
| Gearing Ratios | v | FY19A | FY20A | FY21A | FY22E | FY23E | FY24E | |
| Gearing Ratios Debt to Equity L.T. Debt to Equity | x | FY19A 1.75 1.51 | FY20A 1.99 1.73 | FY21A 1.34 1.13 | 6.73 0.59 | FY23E 0.41 0.30 | FY24E 0.24 0.15 | FY25E 0.11 0.04 |

Source: ACPL Research, Company Financials

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| ТР | Target Price | CAGR | Compound Annual Growth Rate | FCF | Free Cash Flows |
|------|---------------------------|------|-----------------------------|------|------------------------|
| FCFE | Free Cash Flows to Equity | FCFF | Free Cash Flows to Firm | DCF | Discounted Cash Flows |
| PE | Price to Earnings Ratio | PB | Price to Book Ratio | BVPS | Book Value Per Share |
| EPS | Earnings Per Share | DPS | Dividend Per Share | ROE | Return of Equity |
| ROA | Return on Assets | SOTP | Sum of the Parts | LDCP | Last Day Closing Price |

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